

AGENCY AGREEMENT

This Agreement is between Collection Associates, Ltd. (Agent), a collection agency licensed
by the Department of Financial Institutions of the State of Wisconsin, and
(Principal).

WITNESSETH:

Principal desires Agent to undertake the collection of past due accounts, in the manner and under the terms hereinafter set forth:

- 1. Principal appoints Agent to collect its past due accounts with the understanding Agent will use reasonable collection efforts as permitted by law.
- 2. Principal grants Agent the authority to take the following actions on Principal's behalf:
 - a. Settle accounts.
 - b. Receive payments, and endorse checks, drafts, money orders, and other negotiable instruments which may be received in payment.
 - c. Remit all money received, less agreed commissions and court costs expended, on a monthly basis, and as otherwise required by law.
 - d. Forward accounts to another agency when the debtor resides in a restricted state (rate will increase to 50% once an account has been forwarded).
- 3. Agent's base rate will be a contingency fee of 40% of amounts collected. There is no charge unless a collection is made. Charges apply whether payment is made to principal or agent.
- 4. Agent is instructed to assess a 5% per year interest charge on Wisconsin accounts, as permitted by Wisconsin Statutes Section 138.04, on undisputed accounts listed by Principal. Agent may retain interest that is collected.
- 5. Principal reserves the right to determine if an account should be forwarded to a law firm for legal action.

 Once legal action is authorized by Principal, Agent's contingency fee increases to 50% of amounts collected.

 All court costs will be paid by Principal at the time they are expended.